

JinkoSolar Announces Second Quarter 2018 Financial Results

August 13, 2018

SHANGHAI, Aug. 13, 2018 /PRNewswire-FirstCall/ -- JinkoSolar Holding Co., Ltd. ("JinkoSolar" or the "Company") (NYSE: JKS), a global leader in the solar PV industry, today announced its unaudited financial results for the second quarter ended June 30, 2018.

Second Quarter 2018 Highlights

- Total solar module shipments were 2,794 megawatts ("MW") (including 200 MW to the Company's overseas downstream segment for which no revenue has been recognized), an increase of 38.7% from 2,015 MW in the first quarter of 2018 and a decrease of 3.1% from 2,884 MW in the second quarter of 2017
- Total revenues were RMB6.06 billion (US\$915.9 million), an increase of 32.7% from the first quarter of 2018 and a decrease of 23.5% from the second quarter of 2017.
- Gross margin was 12.0%, compared with 14.4% in the first quarter of 2018 and 10.5% in the second quarter of 2017.
- Income from operations was RMB94.6 million (US\$14.3 million), compared with RMB125.0 million in the first quarter of 2018 and RMB85.3 million in the second quarter of 2017.
- Net income attributable to the Company's ordinary shareholders was RMB99.0 million (US\$15.0 million) in the second quarter of 2018, compared with RMB3.6 million in the first quarter of 2018 and RMB47.4 million in the second quarter of 2017.
- Diluted earnings per American depositary share ("ADS") were RMB2.512(US\$0.408) in the second quarter of 2018.
- Non-GAAP net income attributable to the Company's ordinary shareholders in the second quarter of 2018 was RMB106.7 million (US\$16.1 million), compared with RMB11.0 million in the first quarter of 2018 and RMB61.2 million in the second quarter of 2017.
- Non-GAAP basic and diluted earnings per ADS were RMB2.728(US\$0.412) and RMB2.708(US\$0.408) in the second quarter of 2018, compared with RMB0.300 and RMB0.296 in the first quarter of 2018 and RMB1.908 and RMB1.892 in the second quarter of 2017.

Mr. Kangping Chen, JinkoSolar's Chief Executive Officer commented, "We delivered a strong quarter with module shipments hitting 2,794 MW while generating total revenue of US\$915.9 million. Leveraging our cutting-edge technologies, strong global sales network, and industry leading cost structure, I'm confident in our ability to generate sustainable profits and growth going forward."

"Growth during the quarter was strong and we expect this momentum to continue into the second half of the year despite the impact from the new policies issued by the Chinese government on May 31 as shipments to overseas markets are expected to continue growing and account for an increasing proportion of our shipments. We believe these new policies will have a relatively limited impact on our operations over the short-term and are optimistic about our future prospects. We expect demand from Top Runner Program, poverty alleviation projects, local government subsidies, and self-contained DG projects to continue to drive the growth in the Chinese market, especially in regions with ample sunlight and high commercial power prices."

"We already have good visibility of our order book for the entire year which is predominantly made up of overseas orders to markets which are growing rapidly and will generate significant opportunities ahead. We are taking full advantage of our market leading position and production facility in Florida to expand our presence in the US market. Demand in emerging markets continues to grow, especially in Latin American and the Middle East and North Africa. We are devoting our resources there towards securing large long-term orders through our mature sales network which spans a number of markets there. We believe the Indian solar sector will maintain its long-term growth trajectory despite the short-term impact of recently announced tariffs and will continue to explore opportunities there."

"We continued to develop high-efficiency technologies while optimizing the cost structure of our products. We made significant progress in improving wafer efficiency and reducing both oxygen content and light induced degradation. We are increasing our mono PREC cell capacity which will reach 4.2GW by the end of year. We are also investing in N type technology, especially HOT double sided cell technology. The falling cost of raw materials and our deep experience in rapidly rolling out new technologies will allow us to further optimize our cost structure going forward and help us increase market share by providing clients with high-efficiency products at cost effective prices."

"Despite some industry headwinds, we believe those challenges also create opportunities for us to further strengthen our position as a global leader in the solar PV industry. On one hand they will push the industrial upgrading and accelerate the industry's consolidation by phasing out outdated production capacities and replacing them with high efficiency ones; On the other hand, it will push the rapidly falling cost of solar, making solar more competitive and stimulating the global demand. We are now in a good position and are fully prepared for these new opportunities to continue to expand our market share and further consolidate our leading position in the industry."

Second Quarter 2018 Financial Results

Total Revenues

Total revenues in the second quarter of 2018 were RMB6.06 billion (US\$915.9 million), an increase of 32.7% from RMB4.57 billion in the first quarter of 2018 and a decrease of 23.5% from RMB7.92 billion in the second quarter of 2017. The sequential increase was mainly attributable to an increase in the shipment of solar modules in the second quarter of 2018. The year-over-year decrease was mainly attributable to a decline in the average selling price of solar modules and a slight decrease in the shipment of solar modules in the second quarter of 2018.

Gross Profit and Gross Margin

Gross profit in the second quarter of 2018 was RMB727.6 million (US\$110.0 million), compared with RMB656.1 million in the first quarter of 2018 and RMB834.8 million in the second quarter of 2017. The sequential increase was mainly attributable to an increase in the shipment of solar modules in the second quarter of 2018. The year-over-year decrease was mainly attributable to a decline in the average selling price of solar modules and a slight decrease in the shipment of solar modules, which was partially offset by a decrease in solar module cost in the second quarter of 2018.

Gross margin was 12.0% in the second quarter of 2018, compared with 14.4% in the first quarter of 2018 and 10.5% in the second quarter of 2017. The sequential decrease was mainly attributable to a decline in the average selling price of solar modules. The year-over-year increase was mainly attributable to a decrease in solar module cost, which was partially offset by a decrease in solar module shipments and a decline in the average selling price of solar modules in the second quarter of 2018.

Income from Operations and Operating Margin

Income from operations in the second quarter of 2018 was RMB94.6 million (US\$14.3 million), compared with RMB125.0 million in the first quarter of 2018 and RMB85.3 million in the second quarter of 2017. Operating margin in the second quarter of 2018 was 1.6%, compared with 2.7% in the first quarter of 2018 and 1.1% in the second quarter of 2017.

Total operating expenses in the second quarter of 2018 were RMB633.0 million (US\$95.7 million), an increase of 19.2% from RMB531.1 million in the first quarter of 2018 and a decrease of 15.5% from RMB749.5 million in the second quarter of 2017. The sequential increase was mainly due to an increase in shipping cost as a result of an increase in solar module shipments, an increase in bad debt expenses and an occurrence of provision for impairment of property, plant and equipment for certain damaged equipment of South Africa manufacturing facilities. The year-over-year decrease was primarily due to a decrease in shipping costs.

Total operating expenses accounted for 10.4% of total revenues in the second quarter of 2018, compared to 11.6% in the first quarter of 2018 and 9.5% in the second quarter of 2017.

Net interest expense in the second quarter of 2018 was RMB80.6 million (US\$12.2 million), a decrease of 5.6% from RMB85.4 million in the first quarter of 2018 and an increase of 0.1% from RMB80.6 million in the second quarter of 2017.

Exchange Gain / (Loss), Net and Change in Fair Value of Forward Contracts

The Company recorded a net exchange gain (including change in fair value of forward contracts) of RMB20.8 million (US\$3.1 million) in the second quarter of 2018, compared to a net exchange loss of RMB90.8 million in the first quarter of 2018 and a net exchange loss of RMB34.2 million in the second quarter of 2017. The sequential gain was primarily due to the appreciation of the US dollar against the RMB during the quarter.

Change in Fair Value of Derivatives

The Company entered into Interest Rate Swap agreements with several banks for the purpose of reducing interest rate exposure. The Company recorded a gain of RMB14.3 million (US\$2.2 million) in the second quarter of 2018, compared to a gain of RMB21.1 million in the first quarter of 2018 and a loss of RMB16.4 million in the second quarter of 2017. The sequential and year-over-year changes were primarily due to an increase in the LIBOR rate.

Equity in Income of Affiliated Companies

The Company indirectly holds 20% equity interest of Sweihan PV Power Company P.J.S.C, which develops and operates solar power projects in Dubai and accounts for its investments using the equity method. The Company also holds 30% equity interest in Jiangsu Jinko-Tiansheng Co., Ltd, which processes and assembles PV modules as OEM manufacturer and accounts for its investments using the equity method. The Company recorded equity in income of affiliated companies of RMB 28.0 million (US\$ 4.2 million) in the second quarter of 2018, compared with a loss of RMB 5.2 million in the first quarter of 2018 and a loss of RMB 0.2 million in the second quarter of 2017.

Income Tax Benefit, Net

The Company recorded an income tax benefit of RMB10.0 million (US\$1.5 million) in the second quarter of 2018, increased from RMB3.3 million in the first quarter of 2018 and decreased from RMB32.5 million in the second quarter of 2017. The sequential increase was mainly due to the additional 2017 income tax deduction for R&D costs approved by the local tax bureau in the second quarter of 2018.

Net Income and Earnings per Share

Net income attributable to the Company's ordinary shareholders was RMB99.0 million (US\$15.0 million) in the second quarter of 2018, compared with RMB3.6 million in the first quarter of 2018 and RMB47.4 million in the second quarter of 2017.

Basic and diluted earnings per ordinary share were RMB0.633(US\$0.096) and RMB0.628(US\$0.095), respectively during the second quarter of 2018. This translates into basic and diluted earnings per ADS of RMB2.532(US\$0.384) and RMB2.512(US\$0.380), respectively.

Non-GAAP net income in the second quarter of 2018 was RMB106.7 million (US\$16.1 million), compared with RMB11.0 million in the first quarter of 2018 and RMB61.2 million in the second quarter of 2017.

Non-GAAP basic and diluted earnings per ordinary share were RMB0.682(US\$0.103) and RMB0.677(US\$0.102), respectively during the second quarter of 2018. This translates into non-GAAP basic and diluted earnings per ADS of RMB2.728(US\$0.412) and RMB2.708(US\$0.408), respectively.

Financial Position

As of June 30, 2018, the Company had RMB2.56 billion (US\$386.5 million) in cash and cash equivalents and restricted cash, compared with RMB2.86 billion as of March 31, 2018.

As of June 30, 2018, the Company's accounts receivables due from third parties were RMB4.77 billion (US\$720.7 million), compared with RMB4.18 billion as of March 31, 2018.

As of June 30, 2018, the Company's inventories were RMB5.89 billion (US\$890.2 million), compared with RMB4.71 billion as of March 31, 2018.

As of June 30, 2018, the Company's total interest-bearing debts were RMB9.29 billion (US\$1.40 billion), compared with RMB8.38 billion as of March 31, 2018.

Second Quarter 2018 Operational Highlights

Solar Module Shipments

Total solar module shipments in the second quarter of 2018 were 2,794 MW, including 200 MW to the Company's overseas downstream segment.

Solar Products Production Capacity

As of June 30, 2018, the Company's in-house annual silicon wafer, solar cell and solar module production capacity was 9.0 GW, 5.0 GW and 9.0 GW, respectively.

Recent Business Developments

- In June 2018, JinkoSolar announced that its wholly owned subsidiary, JinkoSolar (U.S.) Inc. has entered into a three-year agreement to supply 1.43GW of high efficiency modules to sPower, a leading renewable energy independent power producer.
- In June 2018, JinkoSolar announced that it has supplied 275.4 MWdc of high efficiency modules to Green Light Contractors Pty Ltd for use in the Bungala Solar Farm near Port Augusta, South Australia, which is owned by a joint venture between Enel Green Power and Dutch Infrastructure Fund.
- In July 2018, JinkoSolar announced that JinkoSolar Japan K.K., a subsidiary of the Company, has signed a JPY5.3 billion syndicated loan agreement up
 to two years with a bank consortium led by Sumitomo Mitsui Banking Corporation.
- In July 2018, JinkoSolar announced that it will supply 86 MW of solar modules for a PV Plant that will be located in the Cesar, northern Colombia.
- In July 2018, JinkoSolar announced that it is ranked 278th on the 2018 Fortune 500 Companies in China and 1st among solar manufacturers.

Operations and Business Outlook

Third Quarter and Full Year 2018 Guidance

For the third quarter of 2018, the Company estimates total solar module shipments to be in the range of 2.8 GW to 3.0 GW.

For the full year 2018, the Company estimates total solar module shipments to be in the range of 11.5 GW to 12 GW.

Conference Call Information

JinkoSolar's management will host an earnings conference call on Monday, August 13, 2018 at 8:00 a.m. U.S. Eastern Time (8:00 p.m.Beijing / Hong Kong the same day).

Dial-in details for the earnings conference call are as follows:

Hong Kong / International: +852 3027 6500 U.S. Toll Free: +1 855-824-5644 Passcode: 55864212#

Please dial in 10 minutes before the call is scheduled to begin and provide the passcode to join the call.

A telephone replay of the call will be available 2 hours after the conclusion of the conference call through 23:59 U.S. Eastern Time, August 20, 2018. The dial-in details for the replay are as follows:

International: +61 2 8325 2405 U.S.: +1 646 982 0473 Passcode: 319295377#

Additionally, a live and archived webcast of the conference call will be available on the Investor Relations section of JinkoSolar's website at www.jinkosolar.com.

About JinkoSolar Holding Co., Ltd.

JinkoSolar (NYSE: JKS) is a global leader in the solar industry. JinkoSolar distributes its solar products and sells its solutions and services to a diversified international utility, commercial and residential customer base in China, the United States, Japan, Germany, the United Kingdom, Chile, South Africa, India, Mexico, Brazil, the United Arab Emirates, Italy, Spain, France, Belgium, and other countries and regions. JinkoSolar has built a vertically integrated solar product value chain, with an integrated annual capacity of 9.0 GW for silicon wafers, 5.0 GW for solar cells, and 9.0 GW for solar modules, as of June 30, 2018.

JinkoSolar has over 12,000 employees across its 8 productions facilities globally, 15 oversea subsidiaries in Japan (2), Singapore, India, Turkey, Germany, Italy, Switzerland, United States, Canada, Mexico, Brazil, Chile, Australia and United Arab Emirates, and global sales teams in United Kingdom, Bulgaria, Greece, Romania, Jordan, Saudi Arabia, Egypt, Morocco, Ghana, Kenya, South Africa, Costa Rica, Colombia, Panama and Argentina.

To find out more, please see: www.iinkosolar.com

Use of Non-GAAP Financial Measures

To supplement its consolidated financial results presented in accordance with United States Generally Accepted Accounting Principles ("GAAP"), JinkoSolar uses certain non-GAAP financial measures including, non-GAAP net income, non-GAAP earnings per Share, and non-GAAP earnings per ADS, which are adjusted from the comparable GAAP results to exclude certain expenses or incremental ordinary shares relating to share-based compensation, convertible senior notes and capped call options:

- Non-GAAP net income is adjusted to exclude the expenses relating to interest expenses of convertible senior notes, exchange gain on the convertible senior notes, and stock-based compensation; given these Non-GAAP net income adjustments above are either related to the Company or its subsidiaries incorporated in Cayman Islands, which are not subject to tax exposures, or related to those subsidiaries with tax loss positions which result in no tax impacts, therefore no tax adjustment is needed in conjunction with these Non-GAAP net income adjustments; and
- Non-GAAP earnings per Share and non-GAAP earnings per ADS are adjusted to exclude interest expenses of convertible senior notes and exchange gain on the convertible senior notes, and stock-based compensation.

The Company believes that the use of non-GAAP information is useful for analysts and investors to evaluate JinkoSolar's current and future performances based on a more meaningful comparison of net income and diluted net income per ADS when compared with its peers and historical results from prior periods. These measures are not intended to represent or substitute numbers as measured under GAAP. The submission of non-GAAP numbers is voluntary and should be reviewed together with GAAP results.

Currency Convenience Translation

The conversion of Renminbi into U.S. dollars in this release, made solely for the convenience of the readers, is based on the noon buying rate in the city of New York for cable transfers of Renminbi as certified for customs purposes by the Federal Reserve Bank of New York as of June 29, 2018, which was RMB6.6171 to US\$1.00. No representation is intended to imply that the Renminbi amounts could have been, or could be, converted, realized, or settled into U.S. dollars at that rate or any other rate. The percentages stated in this press release are calculated based on Renminbi.

Safe-Harbor Statement

This press release contains forward-looking statements. These statements constitute "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends, "plans," "believes," "estimates" and similar statements. Among other things, the quotations from management in this press release and the Company's operations and business outlook, contain forward-looking statements. Such statements involve certain risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Further information regarding these and other risks is included in JinkoSolar's filings with the U.S. Securities and Exchange Commission, including its annual report on Form 20-F. Except as required by law, the Company does not undertake any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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JINKOSOLAR HOLDING CO., LTD. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except ADS and Share data)

	For the quarter ended			For the six months ended			
	June 30, 2017	March 31, 2018	June 30, 2018		June 30, 2017	June 30, 2018	
	RMB	RMB	RMB	USD	RMB	RMB	USD
Revenues from third parties	7,908,533	3,671,345	5,618,862	849,143	13,661,612	9,290,207	1,403,969
Revenues from related parties	15,555	895,491	441,769	66,762	39,279	1,337,260	202,092
Total revenues	7,924,088	4,566,836	6,060,631	915,905	13,700,891	10,627,467	1,606,061
Cost of revenues	(7,089,255)	(3,910,775)	(5,333,000)	(805,942)	(12,217,034)	(9,243,775)	(1,396,953)
Gross profit	834,833	656,061	727,631	109,963	1,483,857	1,383,692	209,108

Operating expenses:

Selling and marketing General and administrative Research and development	(550,823) (125,029) (73,694)	(313,897) (130,831) (86,382)	(366,077) (170,509) (81,907)	(55,323) (25,768) (12,378)	(964,635) (240,979) (136,180)	(679,974) (301,340) (168,289)	(102,760) (45,539) (25,432)
Impairment of long-lived assets Total operating expenses	(749,546)	(531,110)	(14,548) (633,041)	(2,199) (95,668)	(1,341,794)	(14,548)	(2,199) (175,930)
Income from operations	85,287	124,951	94,590	14,295	142,063	219,541	33,178
Interest expenses, net	(80,572)	(85,411)	(80,636)	(12,186)	(137,693)	(166,047)	(25,093)
Change in fair value of derivatives	(16,394)	21,104	14,284	2,159	(16,018)	35,388	5,348
Subsidy income Exchange (loss)/gain	49,038 (29,810)	36,581 (91,413)	2,619 42,389	396 6,406	104,229 (36,149)	39,200 (49,024)	5,924 (7,409)
Change in fair value of forward contracts	(4,341)	585	(21,618)	(3,267)	(3,235)	(21,033)	(3,179)
Other income, net	11,773	8,678	9,444	1,427	23,716	18,122	2,739
Loss on disposal of subsidiaries Income before income taxes	14,981	(9,425) 5,650	61,072	9,230	76,913	(9,425) 66,722	<u>(1,424)</u> 10,084
Income tax benefit	32,460	3,293	10,003	1,512	30,933	13,296	2,009
Equity in income of affiliated companies	(194)	(5,240)	28,024	4,235	(194)	22,784	3,443
Net income Less: Net (loss)/income attributable to non-controlling	47,247	3,703	99,099	14,977	107,652	102,802	15,536
interests	(121)	107	117	18	(290)	224	34
Net income attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders	47,368	3,596	98,982	14,959	107,942	102,578	15,502
Net income attributable to JinkoSolar Holding Co., Ltd.'s							
ordinary shareholders per share:							
Basic	0.369	0.025	0.633	0.096	0.846	0.680	0.103
Diluted	0.366	0.024	0.628	0.095	0.838	0.672	0.102
Net income attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders per ADS:							
Basic Diluted	1.476 1.464	0.100 0.096	2.532 2.512	0.384 0.380	3.384 3.352	2.720 2.688	0.412 0.408
Billiod	1.404	0.000	2.012	0.000	0.002	2.000	0.100
Weighted average ordinary shares outstanding: Basic	100 047 000	145 540 445	156 457 444	156 457 444	107 556 067	150 904 945	150 904 945
Diluted	128,247,292 129,493,716	145,540,445 147,793,780	156,457,441 157,574,069	156,457,441 157,574,069	127,556,967 128,859,633	150,894,845 152,579,390	150,894,845 152,579,390
W							
Weighted average ADS outstanding: Basic	32,061,823	36,385,111	39,114,360	39,114,360	31,889,242	37,723,711	37,723,711
Diluted	32,373,429	36,948,445	39,393,517	39,393,517	32,214,908	38,144,848	38,144,848
UNAUDITED CONDENSED CONSOLII	DATED STATEMEN	IT OF COMPREHE	NSIVE INCOME				
N	47.047	0.700			407.050	400.000	45.500
Net income Other comprehensive income:	47,247	3,703	99,099	14,977	107,652	102,802	15,536
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-Foreign currency translation adjustments	(22,391)	(33,351)	47,966	7,249	(39,954)	14,615	2,209
Comprehensive income/(loss)	(22,391) 24,856	(33,351)	47,966 147,065	7,249 22,226	(39,954) 67,698	14,615 117,417	17,745
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests							
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non-	24,856	(29,648)	147,065	22,226	67,698	117,417	17,745
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar	24,856	(29,648)	147,065	22,226	67,698 (290)	117,417 224	17,745
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Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense	24,856 (121) 24,977 47,368 1 (1)	(29,648) 107 (29,755) 3,596 1 (2)	98,982 1 1 3	22,226 18 22,208	67,698 (290) 67,988 107,942 1,556 843	117,417 224 117,193 102,578 1	17,745 34 17,711 15,502
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary	24,856 (121) 24,977 47,368 1 (1) 13,822	(29,648) 107 (29,755) 3,596 1 (2) 7,376	98,982 1 13 146,948	22,226 18 22,208 14,959 - - 1,164	67,698 (290) 67,988 107,942 1,556 843 31,224	117,417 224 117,193 102,578 1 1 15,076	17,745 34 17,711 15,502
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders -	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971	98,982 1 3 7,700 106,686	22,226 18 22,208 14,959 - - 1,164 16,123	67,698 (290) 67,988 107,942 1,556 843 31,224 141,565	117,417 224 117,193 102,578 1 1 15,076 117,656	17,745 34 17,711 15,502 - 2,278 17,780
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary	24,856 (121) 24,977 47,368 1 (1) 13,822	(29,648) 107 (29,755) 3,596 1 (2) 7,376	98,982 1 13 146,948	22,226 18 22,208 14,959 - - 1,164	67,698 (290) 67,988 107,942 1,556 843 31,224	117,417 224 117,193 102,578 1 1 15,076	17,745 34 17,711 15,502
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971	98,982 1 3 7,700 106,686	22,226 18 22,208 14,959 - 1,164 16,123	107,942 1,556 843 31,224 1,110	117,417 224 117,193 102,578 1 1 15,076 117,656	17,745 34 17,711 15,502 - 2,278 17,780
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971	98,982 1 3 7,700 106,686	22,226 18 22,208 14,959 - 1,164 16,123	107,942 1,556 843 31,224 1,110	117,417 224 117,193 102,578 1 1 15,076 117,656	17,745 34 17,711 15,502 - 2,278 17,780
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102	107,942 1,556 843 31,224 141,565	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders -	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102	67,698 (290) 67,988 107,942 1,556 843 31,224 141,565	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic Diluted Non-GAAP weighted average ordinary shares	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102	107,942 1,556 843 31,224 141,565	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic Diluted Non-GAAP weighted average ordinary shares outstanding	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074 0.300 0.296	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677 2.728 2.708	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102 0.412 0.408	107,942 1,556 843 31,224 141,565 1.110 1.099	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771 3.120 3.084	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117 0.472 0.468
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic Diluted Non-GAAP weighted average ordinary shares	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102	107,942 1,556 843 31,224 141,565	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic Diluted Non-GAAP weighted average ordinary shares outstanding Basic Diluted	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473 1.908 1.892	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074 0.300 0.296	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677 2.728 2.708	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102 0.412 0.408	67,698 (290) 67,988 107,942 1,556 843 31,224 141,565 1.110 1.099 4.440 4.396	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771 3.120 3.084	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117 0.472 0.468
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic Diluted Non-GAAP weighted average ordinary shares outstanding Basic	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473 1.908 1.892 128,247,292 129,493,716	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074 0.300 0.296 145,540,445 147,793,780	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677 2.728 2.708 156,457,441 157,574,069	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102 0.412 0.408 156,457,441 157,574,069	67,698 (290) 67,988 107,942 1,556 843 31,224 141,565 1.110 1.099 4.440 4.396	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771 3.120 3.084 150,894,845 152,579,390	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117 0.472 0.468 150,894,845 152,579,390
Comprehensive income/(loss) Less: Comprehensive (loss)/income attributable to non- controlling interests Comprehensive income/(loss) attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders Reconciliation of GAAP and non-GAAP Results 1. Non-GAAP earnings per share and non-GAAP earnings per ADS GAAP net income attributable to ordinary shareholders 4% of interest expense of convertible senior notes Exchange loss/(gain) on convertible senior notes Stock-based compensation expense Non-GAAP net income attributable to ordinary shareholders Non-GAAP earnings per share attributable to ordinary shareholders - Basic Diluted Non-GAAP earnings per ADS attributable to ordinary shareholders - Basic Diluted Non-GAAP weighted average ordinary shares outstanding Basic Diluted Non-GAAP weighted average ADS outstanding	24,856 (121) 24,977 47,368 1 (1) 13,822 61,190 0.477 0.473 1.908 1.892	(29,648) 107 (29,755) 3,596 1 (2) 7,376 10,971 0.075 0.074 0.300 0.296	147,065 117 146,948 98,982 1 3 7,700 106,686 0.682 0.677 2.728 2.708	22,226 18 22,208 14,959 - 1,164 16,123 0.103 0.102 0.412 0.408	67,698 (290) 67,988 107,942 1,556 843 31,224 141,565 1.110 1.099 4.440 4.396	117,417 224 117,193 102,578 1 1 15,076 117,656 0.780 0.771 3.120 3.084	17,745 34 17,711 15,502 - 2,278 17,780 0.118 0.117 0.472 0.468

JINKOSOLAR HOLDING CO., LTD. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	usands)				
<u>D</u>	ecember 31, 2017	June 30	0, 2018		
	RMB	RMB	USD		
ASSETS					
Current assets:					
Cash and cash equivalents	1,928,303	2,299,826	347,558		
Restricted cash	833,072	257,955	38,983		
Restricted short-term investments	3,237,773	4,037,172	610,112		
Short-term investments	2,685	4,642	702		
Accounts receivable, net - related parties	2,113,042	2,163,388	326,939		
Accounts receivable, net - third parties	4,497,635	4,768,733	720,668		
Notes receivable, net - third parties	571,232	350,504	52,969		
Advances to suppliers, net - third parties	397,076	441,902	66,782		
Inventories, net	4,273,730	5,890,591	890,207		
Other receivables - related parties	46,592	73,237	11,068		
Derivative assets	-	10,133	1,531		
Prepayments and other current assets	1,706,717	1,360,476	205,601		
Total current assets	19,607,857	21,658,559	3,273,120		
Non-current assets:					
Restricted cash	248,672	506,529	76,549		
Project Assets	473,731	1,314,267	198,617		
Long-term investments	22,322	52,972	8,005		
Property, plant and equipment, net	6,680,187	7,132,508	1,077,890		
Land use rights, net	443,269	580,725	87,761		
Intangible assets, net	25,743	26,179	3,956		
Deferred tax assets	275,372	300,989	45,487		
Other assets - related parties	146,026	112,360	16,980		
Other assets - third parties	713,226	1,197,993	181,045		
Total non-current assets	9,028,548	11,224,522	1,696,290		
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Total assets	28,636,405	32,883,081	4,969,410		
		,,	.,,		
LIABILITIES					
Current liabilities:					
Accounts payable - related parties	5,329	40,546	6,128		
Accounts payable - third parties	4,658,202	4,991,274	754,299		
Notes payable - related parties	4,030,202	14,000	2,116		
Notes payable - third parties	5,672,497	4,976,512	752,068		
Accrued payroll and welfare expenses	721,380	694,786	104,999		
Advances from related parties	37,400	35,158	5,313		
Advances from third parties	748,959	2,169,672	327,889		
·					
Income tax payable Other payables and accruals	27,780	41,126	6,215		
	1,804,799	2,056,294	310,755		
Other payables due to related parties	12,333	13,214	1,997		
Forward contract payables	4,521	21,618	3,267		
Derivative liability	26,486	- 04 070	2 220		
Bond payable and accrued interests	10,257	21,373	3,230		
Short-term borrowings from third parties,					
including current portion of long-term bank	0.004.440	-	4 45 4 500		
borrowings	6,204,440	7,639,625	1,154,528		
Guarantee liabilities to related parties	28,034	33,161	5,011		
Total current liabilities	19,962,417	22,748,359	3,437,815		
Non-current liabilities:					
Long-term borrowings	379,789	855,562	129,296		
Accrued income tax - non current	6,041	6,041	913		
Long-term payables	538,410	471,215	71,212		
Bond payables	298,425	298,950	45,178		
Accrued warranty costs - non current	571,718	543,971	82,207		
Convertible senior notes	65	66	10		
Deferred tax liability	70,122	63,783	9,639		
Long-term liabilities of equtiy investment	-	7,537	1,139		
Guarantee liabilities to related parties					
- non current	120,154	98,517	14,888		
Total non-current liabilities	1,984,724	2,345,642	354,482		
Total liabilities	21,947,141	25,094,001	3,792,297		
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SHAREHOLDERS' EQUITY					
Ordinary shares (US\$0.00002 par value,					
500,000,000 shares authorized, 132,146,074					
and 156,457,441 shares issued and					
outstanding as of December 31, 2017					
and June 30, 2018, respectively)	19	22	3		
			603,890		
Additional paid-in capital	3,313,608	3,996,004			
Statutory reserves	516,886	516,886	78,114 5,720		
Accumulated other comprehensive income	23,296	37,911	5,729		
Treasury stock, at cost; 1,723,200 ordinary					
shares as of December 31, 2017 and June	(40.070)	(40.070)	(0.007)		
30, 2018	(13,876)	(13,876)	(2,097)		
Accumulated retained earnings	2,849,341	2,951,919	446,105		

Total JinkoSolar Holding Co., Ltd. shareholders' equity	6,689,274	7,488,866	1,131,744	
Non-controlling interests	(10)	300,214	45,369	
Total liabilities and shareholders' equity	28,636,405	32,883,081	4,969,410	

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