## JinkoSolar Announces Second Quarter 2017 Financial Results

September 6, 2017
 30, 2017.

Second Quarter 2017 Highlights

- Total solar module shipments were 2,884 megawatts ("MW"), an increase of $39.5 \%$ from $2,068 \mathrm{MW}$ in the first quarter of 2017 and an increase of $68.1 \%$ from $1,716 \mathrm{MW}$ in the second quarter of 2016 .
- Total revenues were RMB7.92 billion (US $\$ 1.17$ billion), an increase of $37.2 \%$ from the first quarter of 2017 and an increase of $39.8 \%$ from the second quarter of 2016 .
- Gross margin was $10.5 \%$, compared with $11.2 \%$ in the first quarter of 2017 and $18.1 \%$ in the second quarter of 2016.
- Income from operations was RMB85.3 million (US $\$ 12.6$ million), compared with RMB56.8 million in the first quarter of 2017 and RMB308.8 million in the second quarter of 2016
- Net income attributable to the Company's ordinary shareholders from continuing operations was RMB47.4 million (US $\$ 7.0$ million) in the second quarter of 2017 , compared with RMB60.6 million in the first quarter of 2017 and RMB280.1 million in the second quarter of 2016
- Diluted earnings per American depositary share ("ADS") from continuing operations were RMB1.48(US\$0.20).
- Non-GAAP net income attributable to the Company's ordinary shareholders from continuing operations in the second quarter of 2017 was RMB61.2 million (US $\$ 9.0$ million), compared with RMB80.4 million in the first quarter of 2017 and RMB344.1 million in the second quarter of 2016.
- Non-GAAP basic and diluted earnings per ADS from continuing operations were RMB1.92(US\$0.28) and RMB1.88(US\$0.28), respectively, in the second quarter of 2017

Mr. Kangping Chen, JinkoSolar's Chief Executive Officer commented, "Second quarter module shipments once again hit a record high, increasing $39.5 \%$ sequentially to $2,884 \mathrm{MW}$. Total revenues hit $\$ 1.17$ billion, an increase of $37.2 \%$ sequentially while our gross margin dropped slightly to $10.5 \%$, from $11.2 \%$ in the first quarter of 2017."
 during the quarter, prices along our supply chain remained relatively high and impacting our margins. We also worked with our OEM partners more extensively than expected during the quarter to ensure timely delivery, which adversely impacted our margins. We are currently reviewing our strategy in order to improve profitability and further cut down the use of OEM going forward. Our efforts will also be focused on strengthening inventory management and controling operating expenses."

 the US continues to create market uncertainties. We remain committed to the US market and believe its long-term growth momentum will not change. Demand in emerging markets continued to grow, accounting for a larger portion of our shipments during the quarter. India's 100 GW target by 2022 is solid and will continue to create strong demand going forward. The solar markets of Mexico, Argentina and Brazil in Latin America are rapidly growing in scale while Egypt and Jordan in Middle East have the potential to become GW level markets next year. We expect demand in emerging markets to continue to grow in 2018.
"We are ramping up our mono wafer and PERC cell capacity. Our diamond wire-cutting multiply wafers are now in mass production and are combined with our black silicon cell technology. Our technological focus remains on efficiency and cost. With solid progress being made in the development of new technology, we will continue to maintain flexible and dynamic production capacity in order to meet demand from a rapidly changing market.
"We already have strong visibility in our order book through the rest of the year and have already begun to take orders for next year. We expect ASPs to remain stable during the second half of the year. With our focus now shifting towards profitability, I am confident that we will benefit from the long-term growth prospects of the industry while generating sustainable returns for our shareholders."

## Second Quarter 2017 Financial Results

Total Revenues
Total revenues in the second quarter of 2017 were RMB7.92 billion (US $\$ 1.17$ billion), an increase of $37.2 \%$ from RMB5.78 billion in the first quarter of 2017 and an increase of $39.8 \%$ from RMB5.67 billion in the second quarter of 2016 . The sequential and year-over-year increases were mainly attributable to an increase in solar module shipments, partially offset by the decline of average selling price of solar modules in the second quarter of 2017 .
Gross Profit and Gross Margin
Gross profit in the second quarter of 2017 was RMB834.8 million (US $\$ 123.1$ million), compared with RMB649.0 million in the first quarter of 2017 and RMB1.03 billion in the second quarter of 2016 . The sequential increase was mainly attributable to the increase in solar module shipments. The year-over-year decrease was mainly attributable to a decline in the average selling price of solar modules in the second quarter of 2017 .

Gross margin was $10.5 \%$ in the second quarter of 2017, compared with $11.2 \%$ in the first quarter of 2017 and $18.1 \%$ in the second quarter of 2016 mainly attributable to a decline in the average selling price of solar modules in the second quarter of 2017.
Income from Operations and Operating Margin

 2017.
 of 2016. The sequential and year-over-year increases were primarily due to the increase in shipping costs, which was in line with the increase in solar module shipments.

Total operating expenses accounted for $9.5 \%$ of total revenues in the second quarter of 2017, compared to $10.3 \%$ in the first quarter of 2017 and $12.7 \%$ in the second quarter of 2016 .
Interest Expense, Net
 The sequential increase was due to the interest expense associated with the discounted notes receivable.

Exchange Gain / (Loss), Net
 second quarter of 2016.
Income Tax Expense / (Benefit), Net
The Company recorded an income tax benefit of RMB32.5 million (US $\$ 4.8$ million) in the second quarter of 2017, compared with an income tax expense of RMB1.5 million in the first quarter of 2017 and an income tax expense of RMB90.4 million in the second quarter of 2016. The sequential change was mainly due to the additional 2016 income tax deduction for R\&D costs approved by local tax bureau in the second quarter of 2017 .

Net Income and Earnings per Share
 in the second quarter of 2016.
Basic and diluted earnings per ordinary share from continuing operations were both RMB0.37(US\$0.05) during the second quarter of 2017. This translates into basic and diluted earnings per ADS from continuing operations of both RMB1.48(US\$0.20).
Non-GAAP net income in the second quarter of 2017 was RMB61.2 million (US $\$ 9.0$ million), compared with RMB80.4 million in the first quarter of 2017 and RMB344.1 million in the second quarter of 2016 .
 per ADS from continuing operations of RMB1.92(US\$0.28) and RMB1.88(US\$0.28), respectively.

## Financial Position

As of June 30, 2017, the Company had RMB1.90 billion (US $\$ 280.1$ million) in cash and cash equivalents and restricted cash, compared with RMB1.71 billion as of March 31, 2017
As of June 30, 2017, the Company's accounts receivables due from third parties were RMB6.47 billion (US $\$ 954.5$ million), compared with RMB5.93 billion as of March 31,2017 .
As of June 30, 2017, the Company's inventories were RMB5.20 billion (US $\$ 767.7$ million), compared with RMB5.37 billion as of March 31, 2017.
As of June 30, 2017, the Company's total interest-bearing debts were RMB7.41 billion (US\$1.09 billion), compared with RMB6.10 billion as of March 31, 2017.

## Second Quarter 2017 Operational Highlight

Solar Module Shipments
Total solar module shipments in the second quarter of 2017 amounted to $2,884 \mathrm{MW}$.
Solar Products Production Capacity
As of June 30, 2017, the Company's in-house annual silicon wafer, solar cell and solar module production capacity was $6.0 \mathrm{GW}, 4.5 \mathrm{GW}$ and 7.5 GW , respectively
Recent Business Developments

- In August 2017, JinkoSolar supplied 35.46 MW to Gransolar for PV project in Mexico.
- In July 2017, JinkoSolar announced that it has become the first PV module provider to guarantee that all JinkoSolar Standard Mass Produced PV Modules meet IEC62804 double anti-PID standards.
- In July 2017, JinkoSolar supplied 30 MW ac of PV modules for 2 solar projects in Virginia to Hecate Energy, a leading developer, owner, and operator of power plants in North America and abroad.
- In July 2017, JinkoSolar announced that it is partnering with TUVRheinland, an independent provider of technical services for testing, inspection, certification, consultation and training, to develop standardized testing methods for bifacial PV technology.
- In June 2017, JinkoSolar signed a JPY4.1 billion syndicated loan agreement up to two years with a bank consortium led by Sumitomo Mitsui Banking Corporation
- In June 2017, JinkoSolar entered into an agreement with Quantum Power GK in Japan to exclusively supply 187MW worth of 275 Wp modules for three projects located in Ibaraki, Gunma and Mie prefecture.
- In May 2017, JinkoSolar supplied 65 MW of high efficiency Eagle Series modules for Energon Solar in Medak, Telangana, India.
- In May 2017, Abu Dhabi Water and Electricity Authority, Sweihan Solar Holding Company Limited ("Sweihan"), a joint venture between JinkoSolar and Marubeni Corporation and a syndicate of international and local banks entered into financial agreements for the Sweihan Photovoltaic Independent Power Project in Abu Dhabi.
- In May 2017, JinkoSolar became first Chinese PV manufacturer that passed $160 \mathrm{KWh} / \mathrm{m} 2$ UV test in terms of IEC61345 from TUV Rheinland.


## Operations and Business Outlook

Strategic Shift in Overseas Downstream Solar Project Business
With the Company's focuses shifting towards its core competencies in manufacturing, JinkoSolar will cease developing new overseas downstream solar projects starting in the third quarter of 2017. The Company will continue to develop construct and connect to the grid its existing overseas downstream solar projects

The Company provided a debt payment guarantee in connection with a loan facility granted to Sweihan PV Power Company P.J.S.C, equity investee of the Company for developing overseas solar power project, in a maximum aggregate principal amount not exceeding US $\$ 50$ million.

Third Quarter and Full Year 2017 Guidance
For the third quarter of 2017, the Company estimates total solar module shipments to be in the range of 2.1 GW to 2.3 GW .
For the full year 2017, the Company estimates total solar module shipments to be in the range of 8.5 GW and 9.0 GW .
Conference Call Information
JinkoSolar's management will host an earnings conference call on Thursday, September 6, 2017 at 7:30 a.m. U.S. Eastern Time (7:30 p.m.Beijing / Hong Kong the same day).
Dial-in details for the earnings conference call are as follows:
Hong Kong/ International: +852 30081527
U.S. Toll Free: $\quad+1$ 866-564-2842

Passcode: 9936267

Please dial in 10 minutes before the call is scheduled to begin and provide the passcode to join the call.
A telephone replay of the call will be available 2 hours after the conclusion of the conference call through $23: 59$ U.S. Eastern Time, September 13, 2017. The dial-in details for the replay are as follows:
ternational. +61 (0) 291011954
.S. Toll Free: +1-888-203-1112
Passcode: 9936267

Additionally, a live and archived webcast of the conference call will be available on the Investor Relations section of JinkoSolar's website at www.jinkosolar.com.
About JinkoSolar Holding Co., Ltd.
JinkoSolar (NYSE: JKS) is a global leader in the solar industry. JinkoSolar distributes its solar products and sells its solutions and services to a diversified international utility, commercial and residential customer base in China, the United
 chain, with an integrated annual capacity of 6.0 GW for silicon ingots and wafers, 4.5 GW for solar cells, and 7.5 GW for solar modules, as of June 30, 2017.

JinkoSolar has over 15,000 employees across its 8 productions facilities in China (5), Malaysia, Portugal and South Africa, 15 oversea subsidiaries in Japan (2), Singapore, India, Turkey, Germany, Italy, Switzerland, United States, Canada Mexico, Brazil, Chile, Australia and South Africa, and 18 global sales offices in China (2) ,United Kingdom, Bulgaria, Greece, Romania, United Arab Emirates, Jordan, Saudi Arabia, Kuwait, Egypt, Morocco, Ghana, Kenya, Costa Rica, Colombia, Brazil and Mexico.

To find out more, please see: www.iinkosolar.com

## Use of Non-GAAP Financial Measures

To supplement its consolidated financial results presented in accordance with United States Generally Accepted Accounting Principles ("GAAP"), JinkoSolar uses certain non-GAAP financial measures including, non-GAAP net income,
 shares relating to share-based compensation, convertible senior notes and capped call options:

- Non-GAAP net income is adjusted to exclude the expenses relating to changes in fair value of convertible senior notes and capped call options, interest expenses of convertible senior notes, exchange gain on the convertible senior notes and capped call options, stock-based compensation, allocation of net income to redeemable non-controlling interests, and accretion to redemption value of redeemable non-controlling interests; given these Non-GAAP net income adjustments above are either related to the Company or its subsidiaries incorporated in Cayman Islands, which are not subject to tax exposures, or related to those subsidiaries with tax loss positions which result in no tax impacts, therefore no tax adjustment is needed in conjunction with these Non-GAAP net income adjustments; and
- Non-GAAP earnings per Share and non-GAAP earnings per ADS are adjusted to exclude the expenses relating to the issuance costs of convertible senior notes, changes in fair value of convertible senior notes and capped call options, interest expenses of convertible senior notes and exchange gain on the convertible senior notes and capped call options, stock-based compensation, and accretion to redemption value of redeemable non-controlling interests.
 when compared with its peers and historical results from prior periods. These measures are not intended to represent or substitute numbers as measured under GAAP. The submission of non-GAAP numbers is voluntary and should be reviewed together with GAAP results.


## Currency Convenience Translation

The conversion of Renminbi into U.S. dollars in this release, made solely for the convenience of the readers, is based on the noon buying rate in the city of New York for cable transfers of Renminbi as certified for customs purposes by the
 rate or any other rate. The percentages stated in this press release are calculated based on Renminbi.

## Safe-Harbor Statement



 and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Further information regarding these and other risks is included in JinkoSolar's filings with the U.S. Securities and Exchange


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Continuing operations
Revenues from third parties
Revenues from related parties
Total revenues
Cost of revenues
Gross profit
Operating expenses:
Selling and marketing
General and administrative
Research and development
Impairment of long-lived assets
Total operating expenses
Income from operations
Interest expenses, net
Change in fair value of derivative liability
Subsidy income
Exchange gain/(loss)
Change in fair value of forward contracts
Change in fair value of convertible senior
notes and capped call options
Other income/(expense), net
Investment loss
Income from continuing operations before income taxes
Income tax (expense)/benefit
Income from continuing operations, net of tax
Discontinued operations
Income from discontinued operations before income taxes
Income tax expense net
Income from discontinued operations, net of tax
Net income
Less: Net loss attributable to non-controlling
interests from continuing operations
Less: Net income attributable to non-controlling
interests from discontinued operations
Less: Allocation of net income to participating
preferred shares issued
by discontinued operations
Less: Accretion to redemption value of redeemable
non-controlling
interests of discontinued operations
Net income attributable to JinkoSolar
Holding Co., Ltd.'s ordinary shareholders
Then

| June 30, 2016 | For the quarter ended |  |  | For the six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2017 | June 30, 2017 |  | June 30, 2016 | June 30, 2017 |  |
| RMB | RMB | RMB | USD | RMB | RMB | USD |
| 5,630,411 | 5,753,080 | 7,908,533 | 1,166,571 | 10,844,943 | 13,661,612 | 2,015,195 |
| 36,349 | 23,724 | 15,555 | 2,294 | 102,960 | 39,279 | 5,794 |
| 5,666,760 | 5,776,804 | 7,924,088 | 1,168,865 | 10,947,903 | 13,700,891 | 2,020,989 |
| $(4,638,350)$ | $(5,127,779)$ | (7,089,255) | (1,045,721) | (8,834,615) | $(12,217,034)$ | $(1,802,108)$ |
| 1,028,410 | 649,025 | 834,833 | 123,144 | 2,113,288 | 1,483,857 | 218,881 |
| $(373,336)$ | $(413,812)$ | $(550,823)$ | $(81,251)$ | $(711,707)$ | $(964,635)$ | $(142,291)$ |
| $(203,360)$ | $(115,950)$ | $(125,029)$ | $(18,443)$ | $(382,342)$ | $(240,979)$ | $(35,546)$ |
| $(43,617)$ | $(62,486)$ | $(73,694)$ | $(10,870)$ | $(82,012)$ | $(136,180)$ | $(20,088)$ |
| $(99,328)$ | - |  |  | $(99,328)$ |  |  |
| $(719,641)$ | $(592,248)$ | $(749,546)$ | $(110,564)$ | $(1,275,389)$ | $(1,341,794)$ | $(197,925)$ |
| 308,769 | 56,777 | 85,287 | 12,580 | 837,899 | 142,063 | 20,956 |
| $(75,008)$ | $(57,121)$ | $(80,572)$ | $(11,885)$ | $(151,899)$ | $(137,693)$ | $(20,311)$ |
| (2) | 376 | $(16,394)$ | $(2,418)$ | $(1,109)$ | $(16,018)$ | $(2,363)$ |
| 39,423 | 55,192 | 49,038 | 7,233 | 74,615 | 104,229 | 15,375 |
| 140,943 | $(6,339)$ | $(29,810)$ | $(4,397)$ | 188,535 | $(36,149)$ | $(5,332)$ |
| $(24,741)$ | 1,105 | $(4,341)$ | (640) | $(42,828)$ | $(3,235)$ | (477) |
| $(49,076)$ | - | - | ${ }^{-}$ | $(79,847)$ | - | - |
| 1,108 | 11,943 | 11,773 | 1,737 | (377) | 23,716 | 3,498 |
| $(1,158)$ |  | (194) | (29) | $(1,640)$ | (194) | (29) |
| 340,258 | 61,933 | 14,787 | 2,181 | 823,349 | 76,719 | 11,317 |
| $(90,410)$ | $(1,528)$ | 32,460 | 4,788 | $(190,714)$ | 30,933 | 4,563 |
| 249,848 | 60,405 | 47,247 | 6,969 | 632,635 | 107,652 | 15,880 |
| 83,867 | - | - | - | 62,456 | - | - |
| (479) | - | - | - | (615) | - | - |
| 83,388 | - | - | - | 61,841 | - | - |
| 333,236 | 60,405 | 47,247 | 6,969 | 694,476 | 107,652 | 15,880 |
| (178) | (169) | (121) | (18) | (88) | (290) | (43) |
| 2,128 | - | - | - | 3,723 | - | - |
| 3,648 | - | - | - | 3,648 | - | - |
| 47,555 | - | - | - | 93,780 | - | - |
| 280,083 | 60,574 | 47,368 | 6,987 | 593,413 | 107,942 | 15,923 |


| Earnings/(loss) per share for ordinary shareholders, basic |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations | 1.99 | 0.48 |  | 0.37 | 0.05 | 5.04 | 0.84 | 0.16 |
| Discontinued operations | 0.24 | - |  | - | - | (0.31) | - | - |
| Total earnings/(loss) per share for ordinary shareholders, basic | 2.23 | 0.48 |  | 0.37 | 0.05 | 4.73 | 0.84 | 0.16 |
| Earnings/(loss) per share for ordinary shareholders, diluted |  |  |  |  |  |  |  |  |
| Continuing operations | 1.90 | 0.47 |  | 0.37 | 0.05 | 4.73 | 0.84 | 0.16 |
| Discontinued operations | 0.23 | - |  | - | - | (0.31) |  |  |
| Total earnings/(loss) per share for ordinary shareholders, diluted | 2.13 | 0.47 |  | 0.37 | 0.05 | 4.42 | 0.84 | 0.16 |
| Earnings/(loss) per ADS for ordinary shareholders, basic |  |  |  |  |  |  |  |  |
| Continuing operations | 7.96 | 1.92 |  | 1.48 | 0.20 | 20.16 | 3.36 | 0.64 |
| Discontinued operations | 0.96 | - |  | - | - | (1.24) | - | - |
| Total earnings/(loss) per ADS for ordinary shareholders, basic | 8.92 | 1.92 | \# | 1.48 | 0.20 | 18.92 | 3.36 | 0.64 |
| Earnings/(loss) per ADS for ordinary shareholders, diluted |  |  |  |  |  |  |  |  |
| Continuing operations | 7.60 | 1.88 |  | 1.48 | 0.20 | 18.92 | 3.36 | 0.64 |
| Discontinued operations | 0.92 | - |  | - | - | (1.24) | - | - |
| Total earnings/(loss) per ADS for ordinary shareholders, diluted | 8.52 | 1.88 |  | 1.48 | 0.20 | 17.68 | 3.36 | 0.64 |
| Weighted average ordinary shares outstanding: |  |  |  |  |  |  |  |  |
| Basic | 125,501,184 | 126,820,607 |  | 128,247,292 | 128,247,292 | 125,489,224 | 127,556,967 | 127,556,967 |
| Diluted | 132,545,247 | 128,179,515 |  | 129,493,716 | 129,493,716 | 135,035,911 | 128,859,633 | 128,859,633 |
| Weighted average ADS outstanding: |  |  |  |  |  |  |  |  |
| Basic | 31,375,296 | 31,705,152 |  | 32,061,823 | 32,061,823 | 31,372,306 | 31,889,242 | 31,889,242 |
| Diluted | 33,136,312 | 32,044,879 |  | 32,373,429 | 32,373,429 | 33,758,978 | 32,214,908 | 32,214,908 |
| UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME |  |  |  |  |  |  |  |  |
| Net income | 333,236 | 60,405 |  | 47,247 | 6,969 | 694,476 | 107,652 | 15,880 |
| Other comprehensive income: <br> -Foreign currency translation adjustments | $(10,887)$ | $(17,563)$ |  | $(22,391)$ | $(3,303)$ | $(12,466)$ | $(39,954)$ | $(5,894)$ |
| Comprehensive income | 322,349 | 42,842 |  | 24,856 | 3,666 | 682,010 | 67,698 | 9,986 |
| Less: Comprehensive income attributable to noncontrolling interests | 1,950 | (169) |  | (121) | (18) | 3,635 | (290) | (43) |
| Comprehensive income attributable to JinkoSolar Holding Co., Ltd.'s ordinary shareholders | 320,399 | 43,011 |  | 24,977 | 3,684 | 678,375 | 67,988 | 10,029 |


| 1. Non-GAAP earnings per share and non-GAAP earnings per ADS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP net income attributable to ordinary shareholders from continuing operations | 250,026 | 60,574 | 47,368 | 6,987 | 632,723 | 107,942 | 15,923 |
| Change in fair value of convertible senior notes and capped call options | 49,076 | - | - | - | 79,847 | - | - |
| $4 \%$ of interest expense of convertible senior notes | 10,463 | 1,555 | 1 | - | 23,992 | 1,556 | 230 |
| Exchange loss/(gain) on convertible senior notes and capped call options | 21,224 | 844 | (1) | - | 18,219 | 843 | 124 |
| Stock-based compensation expense | 13,353 | 17,402 | 13,822 | 2,039 | 26,023 | 31,224 | 4,606 |
| Non-GAAP net income attributable to ordinary shareholders from continuing operations | 344,141 | 80,375 | 61,190 | 9,026 | 780,804 | 141,565 | 20,883 |
| Non-GAAP earnings per share attributable to ordinary shareholders from continuing operations - |  |  |  |  |  |  |  |
| Basic | 2.74 | 0.63 | 0.48 | 0.07 | 3.37 | 1.11 | 0.16 |
| Diluted | 2.60 | 0.62 | 0.47 | 0.07 | 3.18 | 1.10 | 0.16 |
| Non-GAAP earnings per ADS attributable to ordinary shareholders from continuing operations - |  |  |  |  |  |  |  |
| Basic | 10.96 | 2.52 | 1.92 | 0.28 | 13.48 | 4.44 | 0.64 |
| Diluted | 10.40 | 2.48 | 1.88 | 0.28 | 12.72 | 4.40 | 0.64 |
| Non-GAAP weighted average ordinary shares outstanding |  |  |  |  |  |  |  |
| Basic | 125,501,184 | 126,820,607 | 128,247,292 | 128,247,292 | 125,489,224 | 127,556,967 | 127,556,967 |
| Diluted | 132,545,247 | 128,179,515 | 129,493,716 | 129,493,716 | 135,035,911 | 128,859,633 | 128,859,633 |
| Non-GAAP weighted average ADS outstanding |  |  |  |  |  |  |  |
| Basic | 31,375,296 | 31,705,152 | 32,061,823 | 32,061,823 | 31,372,306 | 31,889,242 | 31,889,242 |
| Diluted | 33,136,312 | 32,044,879 | 32,373,429 | 32,373,429 | 33,758,978 | 32,214,908 | 32,214,908 |

Results presented herein exclude Jinko Power-related discontinued operations, unless specified otherwise

## JINKOSOLAR HOLDING CO., LTD. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

|  | December 31, 2016 | June 30, 2017 |  |
| :---: | :---: | :---: | :---: |
|  | RMB | RMB | USD |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | 2,501,417 | 1,531,000 | 225,835 |
| Restricted cash | 318,785 | 368,125 | 54,301 |
| Restricted short-term investments | 3,333,450 | 3,168,027 | 467,309 |
| Short-term investments | 71,301 | 93,282 | 13,760 |
| Accounts receivable, net - related parties | 1,414,084 | 786,644 | 116,036 |
| Accounts receivable, net - third parties | 4,753,715 | 6,470,520 | 954,453 |
| Notes receivable, net - related parties | 610,200 | 600,000 | 88,505 |
| Notes receivable, net - third parties | 915,315 | 310,284 | 45,769 |
| Advances to suppliers, net - related parties | 662 |  | - |
| Advances to suppliers, net - third parties | 325,766 | 431,100 | 63,591 |
| Inventories, net | 4,473,515 | 5,204,392 | 767,689 |
| Forward contract receivables | 641 | - | - |
| Deferred tax assets | 130,676 | - | - |
| Other receivables - related parties | 79,125 | 122,484 | 18,067 |
| Prepayments and other current assets | 766,645 | 1,377,668 | 203,216 |
| Total current assets | 19,695,297 | 20,463,526 | 3,018,531 |
| Non-current assets: |  |  |  |
| Restricted cash | 197,214 | 157,466 | 23,227 |
| Project Assets | 55,063 | 140,256 | 20,689 |
| Long-term investments | 7,200 | 8,886 | 1,311 |
| Property, plant and equipment, net | 4,738,681 | 5,885,094 | 868,098 |
| Land use rights, net | 450,941 | 449,034 | 66,236 |
| Intangible assets, net | 20,297 | 23,411 | 3,453 |
| Deferred tax assets | 134,791 | 265,467 | 39,158 |
| Other assets - related parties | 173,376 | 336,906 | 49,696 |
| Other assets - third parties | 617,780 | 341,816 | 50,422 |
| Total non-current assets | 6,395,343 | 7,608,336 | 1,122,290 |
| Total assets | 26,090,640 | 28,071,862 | 4,140,821 |
| LIABILITIES |  |  |  |
| Current liabilities: |  |  |  |
| Accounts payable - related parties | - | 689 | 102 |
| Accounts payable - third parties | 4,290,071 | 5,986,366 | 883,036 |
| Notes payable - third parties | 4,796,766 | 4,199,871 | 619,514 |
| Accrued payroll and welfare expenses | 582,276 | 596,698 | 88,018 |
| Advances from related parties | 60,541 | 76,089 | 11,224 |
| Advances from third parties | 1,376,920 | 988,464 | 145,806 |
| Income tax payable | 168,112 | 63,129 | 9,312 |
| Other payables and accruals | 1,019,419 | 1,451,915 | 214,169 |
| Other payables due to related parties | 76,034 | 12,935 | 1,908 |
| Forward contract payables |  | 3,116 | 460 |
| Convertible senior notes - current | 423,740 | - | - |
| Deferred tax liabilities | 17,074 | - | - |
| Derivative liability - current | 10,364 | 26,382 | 3,892 |
| Short-term borrowings from third parties, including current portion of long-term bank borrowings | 5,488,629 | 6,633,893 | 978,551 |
| Guarantee liabilities to related parties | 52,711 | 37,594 | 5,545 |
| Total current liabilities | 18,362,657 | 20,077,141 | 2,961,537 |
| Non-current liabilities: |  |  |  |
| Long-term borrowings | 488,520 | 467,518 | 68,963 |
| Long-term payables | 44,014 | 125,693 | 18,541 |
| Accrued warranty costs - non current | 511,209 | 562,863 | 83,027 |
| Convertible senior notes |  | 68 | 10 |
| Deferred tax liability | 50,651 | 67,725 | 9,990 |
| Guarantee liabilities to related parties - non current | 173,376 | 147,926 | 21,820 |
| Total non-current liabilities | 1,267,770 | 1,371,793 | 202,350 |
| Total liabilities | 19,630,427 | 21,448,934 | 3,163,887 |

SHAREHOLDERS' EQUITY
Ordinary shares (US\$0.00002 par value,
500,000,000 shares authorized, 126,733,266
and $130,186,074$ shares issued and
outstanding as of December 31, 2016 and
June 30, 2017, respectively)
Additional paid-in capital
Statutory reserves
Accumulated other comprehensive income
Treasury stock, at cost; $1,723,200$ shares of
ordinary shares as of December 31, 2016
and June 30, 2017, respectively
Accumulated retained earnings
shareholders' equity

| 18 | 18 | 3 |
| ---: | ---: | ---: |
| $3,145,262$ | $3,240,279$ | 477,967 |
| 466,253 | 466,253 | 68,776 |
| 104,784 | 64,830 | 9,563 |
|  |  |  |
| $(13,876)$ | $(13,876)$ | $(2,047)$ |
| $2,758,268$ | $2,866,210$ | 422,788 |
|  |  |  |
| $\mathbf{6 , 4 6 0 , 7 0 9}$ | $\mathbf{6 , 6 2 3 , 7 1 4}$ | $\mathbf{9 7 7 , 0 5 0}$ |
| $(496)$ | $(786)$ | $(116)$ |
|  | $\mathbf{2 6 , 0 9 0 , 6 4 0}$ | $\mathbf{2 8 , 0 7 1 , 8 6 2}$ |
| $\mathbf{4 , 1 4 0 , 8 2 1}$ |  |  |

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